

BALANCE SHEET

Quarter 3/ 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		299,005,646,848	279,964,676,222
I. Cash and cash equivalents	110		40,529,209,096	48,459,107,466
1. Cash	111		40,529,209,096	48,459,107,466
2. Cash equivalents	112			
II. Short-term financial investments	120		-	-
1. Short-term investments	121			
2. Provision for devaluation of short-term security investments	129			
III. Receivables	130		231,741,841,136	208,132,626,009
1. Trade accounts receivables	131		155,281,854,288	149,616,942,167
2. Advances to suppliers	132		82,648,725,124	66,201,428,832
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	135		240,019,896	73,019,870
6. Provision for short-term bad receivables	139		(6,428,758,172)	(7,758,764,860)
IV. Inventories	140		25,468,424,456	22,295,173,054
1. Inventories	141		26,075,157,192	23,186,912,518
2. Provision for devaluation of inventories	149		(606,732,736)	(891,739,464)
V. Other short-term assets	150		1,266,172,160	1,077,769,693
1. Short-term prepaid expenses	151		195,775,812	837,378,234
2. VAT deductible	152			
3. Tax and accounts receivable from State budget	154			
4. Other short-term assets	158		1,070,396,348	240,391,459
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		894,322,330,052	796,775,885,136
I. Long-term receivables	210		-	-
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		770,975,238,412	691,027,971,172
1. Tangible fixed assets	221		369,176,290,772	358,199,277,282
- Historical cost	222		490,931,996,356	461,196,584,772
- Accumulated depreciation	223		(121,755,705,584)	(102,997,307,490)
2. Finance leases fixed assets	224		-	-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227		50,979,067,272	51,843,228,591
- Historical cost	228		89,485,997,992	84,801,832,346
- Accumulated depreciation	229		(38,506,930,720)	(32,958,603,755)
4. Construction in progress expenses	230		350,819,880,368	280,985,465,299
III. Property investment	240		34,261,448,652	26,233,563,433
- Historical cost	241		37,355,789,392	28,506,759,897
- Accumulated depreciation (*)	242		(3,094,340,740)	(2,273,196,464)
IV. Long-term financial investments	250		7,940,289,052	7,524,652,751
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252			
3. Other long-term investments	258		7,940,289,052	7,524,652,751
4. Provision for devaluation of long-term finance investment	259			
V. Other long-term assets	260		81,145,353,936	71,989,697,780
1. Long-term prepaid expenses	261		79,098,520,756	70,050,006,565
2. Deferred income tax assets	262		2,046,833,180	1,939,691,215
3. Others	268			
VI. Goodwill	269		-	-
TOTAL ASSETS	270		1,193,327,976,900	1,076,740,561,358

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		296,594,088,688	227,837,710,716
I. Short-term liabilities	310		240,113,136,100	166,293,900,575
1. Short-term borrowing and debts	311		126,909,866,856	71,744,354,605
2. Trade accounts payable	312		24,985,753,116	15,994,132,385
3. Advances from customers	313		83,376,528	84,807,107
4. Taxes and liabilities to State budget	314		58,396,246,232	53,384,055,494
5. Payable to employees	315		3,252,309,348	7,105,622,755
6. Payable expenses	316		1,199,626,180	557,355,106
7. Accounts payables	317			
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		24,634,621,312	17,423,573,123
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		651,336,528	
II. Long-term liabilities	330		56,480,952,588	61,543,810,141
1. Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		5,743,703,752	5,195,229,193
4. Long-term borrowing and debts	334		45,525,515,352	51,026,374,861
5. Deferred income tax	335			
6. Provision for unemployment allowance	336		4,773,930,984	5,099,603,663
7. Provision for long-term liabilities	337			
8. Retained revenue	338		437,802,500	222,602,424
B. OWNER'S EQUITY (400= 410+430)	400		896,733,888,212	848,902,850,642
I. Capital sources and funds	410		896,733,888,212	848,902,850,642
1. Paid-in capital	411		650,673,890,000	565,814,070,000
2. Capital surplus	412		81,363,105,200	137,938,235,200
3. Other capital of owner	413			
4. Treasury stock	414			
5. Assets revaluation difference	415			
6. Foreign exchange difference	416		116,861,701,913	80,891,914,106
7. Investment and development fund	417			
8. Financial reserve fund	418		8,244,289,787	6,455,958,716
9. Other fund belong to owner's equity	419			57,802,672,620
10. Retained profit	420		39,590,901,312	
11. Capital for construction work	421			
II. Budget sources	430		-	-
2. Budgets	432			
3. Budget for fixed asset	433			
C. MINORITY INTEREST	439			
TOTAL RESOURCES	440		1,193,327,976,900	1,076,740,561,358

INCOME STATEMENT

Quarter 3/ 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation	
			Current year	Previous year	Current year	Previous year
1	2	3	4	5	6	7
1. Sales	01		53,318,986,744	65,215,766,721	109,679,020,648	142,477,928,554
2. Deductions	02		6,391,424,268	8,957,417,326	12,315,057,748	22,721,605,543
3. Net sales and services	10		46,927,562,476	45,921,031,988	97,363,962,900	119,756,323,011
4. Cost of goods sold	11		18,212,091,768	15,718,628,965	53,464,365,572	44,161,902,785
5. Gross profit	20		28,715,470,708	30,202,403,023	43,899,597,328	75,594,420,226
6. Financial income	21		11,260,450,688	2,902,912,350	21,421,595,864	8,710,164,294
7. Financial expenses	22		2,862,045,100	2,262,079,794	8,070,124,708	8,563,209,135
<i>Include: Interest expense</i>	23		2,835,085,932	1,552,314,751	6,701,076,060	4,617,117,349
8. Selling expenses	24		5,081,045,888	6,088,809,805	15,493,929,868	17,666,222,340
9. General & administrative expenses	25		8,316,373,232	10,153,243,906	23,675,128,620	26,649,347,049
10. Net operating profit	30		23,716,457,176	14,601,181,868	18,082,009,996	31,425,805,996
11. Other income	31		573,866,784	743,458,196	1,694,906,232	1,666,902,055
12. Other expenses	32		2,761,099,676	4,249,958,830	4,743,639,784	5,741,258,900
13. Other profit	40		(2,187,232,892)	(3,506,500,634)	(3,048,733,552)	(4,074,356,845)
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		21,529,224,284	11,094,681,234	15,033,276,444	27,351,449,151
16. Current corporate income tax expenses	51		4,046,052,380	2,720,972,722	4,046,052,380	7,547,096,382
17. Deferred corporate income tax expenses	52					
18. Profit after tax (60=50 - 51 - 52)	60		17,483,171,904	8,373,708,512	10,987,224,064	19,804,352,769
18.1 Profit after tax of minorities	61					
18.2 Profit after tax of the parent company's shareholders	62		17,483,171,904	8,373,708,512	10,987,224,064	19,804,352,769
19. EPS (VND/share)	70					

CASH FLOW STATEMENT

As at 30 Sep 2010 (Indirect method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Profit before tax	01		15,033,276,444	27,351,449,151
2. Adjustment in accounts				
Fixed assets depreciation	02		19,893,745,600	15,838,296,578
Provisions	03		(2,092,837,940)	7,934,797
Unrealized foreign exchange difference loss/gain	04		(5,451,147,556)	1,767,556,739
Loss/gain from investments	05		169,422,468	3,123,166,683
Interest expenses	06		6,701,076,060	4,617,117,349
3. Operating profit before the changes of current capital	08		34,253,535,076	52,705,521,297
Changes in accounts receivable	09		(10,354,100,120)	(17,717,925,953)
Changes in inventories	10		(1,941,741,648)	2,384,516,940
Changes in trade payables	11		14,830,192,880	(23,670,094,136)
Changes in prepaid expenses	12		(128,851,192)	1,169,660,440
Paid interest	13		(12,991,195,196)	(6,911,836,854)
Paid corporate income tax	14			
Other receivables	15			
Other payables	16		(605,842,932)	251,568,746
Net cash provided by (used in) operating activities	20		23,061,996,868	8,211,410,480
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(74,276,029,192)	(91,906,306,947)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22			154,686,064
3. Cash paid for lending or purchase debt tools of other companies	23			
4. Withdrawal of lending or resale debt tools of other companies	24			
5. Cash paid for joining capital in other companies	25			
6. Withdrawal of capital in other companies	26			
7. Cash received from interest, dividend and distributed profit	27			
Net cash used in investing activities	30		(74,276,029,192)	(91,751,620,883)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners' equity, repurchase issued stock	32			
3. Cash received from long-term and short-term borrowings	33		138,489,340,676	152,770,362,732
4. Cash paid to principal debt	34		(103,333,033,180)	(68,368,912,521)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36			
Net cash (used in) provided by financing activities	40		35,156,307,496	84,401,450,211
Net cash during the period	50		(16,057,724,828)	861,239,808
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		48,459,107,466	3,363,924,642
Influence of foreign exchange fluctuation	61		8,127,826,458	13,716,248
CASH AND CASH EQUIVALENTS AT END OF YEAR	70		40,529,209,096	4,238,880,698